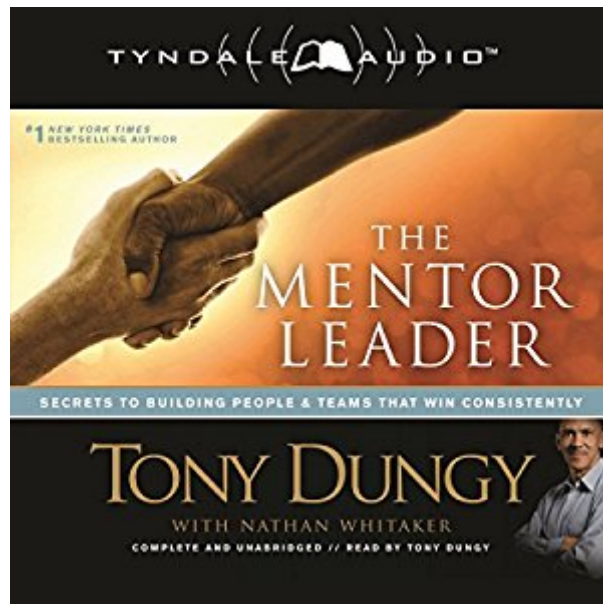


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# The Mentor Leader: Secrets To Building People & Teams That Win Consistently



## Synopsis

"Your only job is to help your players be better." That single idea had a huge impact on Tony Dungy when he heard it from one of his earliest mentors, and it led him to develop the successful leadership style so admired by players and coaches throughout the NFL. Now, a storied career and a Super Bowl victory later, Tony Dungy is sharing his unique leadership philosophy with you. In *The Mentor Leader*, Tony reveals what propelled him to the top of his profession and shows how you can apply the same approach to virtually any area of your life. In the process you'll learn the seven keys of mentoring leadership - and why they're so effective; why mentor leadership brings out the best in people; how a mentor leader recovers from mistakes and handles team discipline; and the secret to getting people to follow you and do their best for you without intimidation tactics. As a son, a football player, and a winning coach, Tony has always learned from others on his path to success. Now you can learn to succeed for your team, family, or organization while living out your values - by becoming a mentor leader.

## Book Information

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## Customer Reviews

*The Mentor Leader* is an excellent book that is both inspiring, challenging, and practical. Coach Dungy offers a truly unique perspective as a Super Bowl winning football coach, a devoted Christian, and a man who has benefited much mentoring and who has intentionally sought for years to have a positive influence on the lives of those he touches. The book is certainly not shy of principles and thoughtful teaching on the topics of mentoring in leadership, but it really shines as a

practical and wise approach that has been borne in the laboratory of life rather than taught in a business school. Author of best-selling book *Quiet Strength: The Principles, Practices, and Priorities of a Winning Life*, he has seen firsthand "that the way to bring the best out of an individual or a team is to teach-by example and through one-on-one, step-by-step mentoring." The book is packed full of stories and anecdotes, but it is not just a random assortment of anecdotes. Dungy actually covers a lot of material, and arranges it thoughtfully.

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If you're a fan of leadership books, you'll recognize ideas and quotes by leadership experts such as Ken Blanchard, Steven Covey, John Maxwell and others.

In his introduction, Dungy outlines the "essential traits of a mentor" (p. xvii-xviii):

- \* Mentoring "can be taught and learned; but in order to be absorbed, it must be practiced"
- \* Mentoring "focuses on developing the strengths of individuals"
- \* Mentoring "works best" when there is "genuine concern" shown
- \* Mentoring is about "shaping, nurturing, empowering, and growing"
- \* Mentoring is "about relationships, integrity, and perpetual learning"
- \* Mentoring is "about changing lives" (p. xvii-xviii)

Although all 9 chapters of Dungy's book relates to the "mentor leader," there were 3 chapters that seemed to prepare the heart of the mentor: Chapter 3, "A Look Within," Chapter 4, "Characteristics That Matter," and Chapter 6, "Living the Message" (p. 45, 67, 123). In chapter 3 Dungy explains, "In order to become an effective mentor, in whatever setting, it is important to take a look inside yourself" (p. 45). He suggests that potential mentors take a "personal inventory" to assess what makes them "think, react, and respond the way they do" and what makes them "do the things they do" (p. 46). An honest self assessment will reveal personal strengths and weaknesses, unresolved issues from the past and meaningful priorities (p. 64-65). "Character" is described as "the person [others] view as the most trustworthy, who cares the most and who is willing to always do the right thing," and according to Dungy, it is the "glue that bonds solid and meaningful relationships" (p. 71). In chapter 4, Dungy presents the characteristics he believes are "marks" of a good mentor. These "marks" include competence, integrity, authenticity, courageous, faithfulness, accountable, available/approachable, loyalty, and protectiveness (p. 72-91).

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